

Commission Agenda Item

Meeting Date 7/29/2024

Subject 2024 2nd Quarter – Commercial Report

Cost N/A

Attachments 2024 2nd Quarter – Harbor Square Revenue Report

From Brittany Williams, Manager of Properties & Economic Development

Harbor Square 2nd Quarter 2024 Activity

| End of Lease | New Lease | Lease Extensions and Expansions | | | |
|---------------------------|-------------------------|---|--|--|--|
| Bldg. 5 Tenant (2,567 sf) | Bldg. 2 Tenant (710 sf) | Bldg. 2 Tenant extended 36 months | | | |
| | | (\$41,298.84), non-commissionable | | | |
| | | Bldg. 3 Tenant extended 12 months | | | |
| | | (\$17,410.44), non-commissionable | | | |

Projects

| Building 1 | Building 2 | Building 3 | | | | | | |
|---------------------------------------|---|--|--|--|--|--|--|--|
| Water heater replacements | New carpet in Suite B-6, C1, C1-A, C-4, C-8 New paint in Suite B-6, C1, C1-A, C-4, C-8 | Water heater replacements New paint in Suite 104 Common area carpet replaced Tile in main lobby replaced Atrium window project (in progress) | | | | | | |
| All Buildings: HVAC quarterly service | | | | | | | | |
| Parking Lots: Drain sock replacements | | | | | | | | |

<u>Incidents</u>

N/A

West Side Properties 2nd Quarter 2024 Activity:

Updates

- 471 Admiral Way- Ongoing discussions with prospective rental tenant. Prospective tenant is seeking buildout estimates and designs. Commissioners have been notified of prospective property use and tenant via email. Waterfront Properties Committee was briefed 7/17/2024.
- 300 Admiral Way- Ongoing discussions with current land lease tenant and prospective land lease tenant. A Planning Feasibility Report and a Facility Condition Summary were completed. Waterfront Properties Committee was briefed 7/17/2024. Additional information has been requested from the current and prospective tenant.

Harbor Square Business Park: 2nd Quarter Report - Gross

| 2024 | | | | | | | | | | |
|-------|-------------|-------------|-------------|-------------|-----------------------------|------------|-------------|---------------|-------|--------------|
| Month | Bldg.1 | Bldg.2 | Bldg.3 | Bldg.4 | Bldg.5 | Hotel | HSAC | Other | TOTAL | |
| April | \$22,034.83 | \$32,571.55 | \$25,802.79 | \$21,642.05 | \$32,337.21 | \$8,820.06 | \$30,679.23 | \$11,388.79 | \$ | 173,887.72 |
| May | \$22,331.22 | \$32,571.55 | \$25,802.79 | \$21,642.05 | \$32,337.21 | \$8,820.06 | \$30,679.23 | \$75.45 | \$ | 174,184.11 |
| June | \$22,331.22 | \$32,699.94 | \$25,802.79 | \$21,642.05 | \$32,337.21 | \$8,820.06 | \$30,679.23 | (\$16,630.48) | \$ | 174,312.50 |
| | | | | 2024 | Occupancy at end of quarter | | 82.63% | 2024 | | \$522,384.33 |
| | | | | 2023 | Occupancy at end of quarter | | 92.80% | 2023 | | \$584,573.99 |
| | | | | | | | | Variance | \$ | (62,189.66) |
| | | | | | | % Change | -10.17% | % Change | | -10.64% |

CAM reconciliations took place in the month of June (see June "other" column)

| Rent Abatement: | | | | | | | | |
|-----------------|---------------|-----|--|--|--|--|--|--|
| N/A | | | | | | | | |
| | | | | | | | | |
| Security Do | eposit Refund | ed: | | | | | | |
| Building 2, | \$1,150.00 | | | | | | | |
| Building 5. | \$3,483.57 | | | | | | | |

Security Deposit Received:
Building 2, \$2, 600.00

| 2023 | | | | | | | | | | |
|-------|-------------|-------------|-------------|-------------|----------------------------------|--------------|-------------|------------|-------|--------------|
| Month | Bldg.1 | Bldg.2 | Bldg.3 | Bldg.4 | Bldg.5 | Hotel | HSAC | Other | TOTAL | |
| April | \$21,002.42 | \$51,730.27 | \$26,675.13 | \$20,702.75 | \$35,183.27 | \$8,575.59 | \$30,679.23 | \$6,579.06 | \$ | 194,548.66 |
| May | \$21,123.65 | \$51,730.27 | \$26,675.13 | \$20,702.75 | \$35,183.27 | \$8,575.59 | \$30,679.23 | \$3,993.12 | \$ | 194,669.89 |
| June | \$21,440.35 | \$51,917.38 | \$26,786.27 | \$20,702.75 | \$35,183.27 | \$8,646.19 | \$30,679.23 | \$4,888.46 | \$ | 195,355.44 |
| | | | | 2023 | Occupancy at en | d of quarter | 92.80% | 2023 | | \$584,573.99 |
| | | | | 2022 | 2022 Occupancy at end of quarter | | 91.20% | 2022 | | \$531,762.65 |
| | | | | | | | | Variance | \$ | 52,811.34 |
| | | | | | | % Change | 1.60% | % Change | | 9.93% |